



United States
Department of
Agriculture

Farmers
Home
Administration

Washington
D.C.
20250

April 8, 1982

SUBJECT: Delinquent Farmer Program Loans - Form FmHA 1960-12 -
Financial Farm Analysis Summary

TO: All FmHA State Directors, District Directors
and County Supervisors

For approximately 2 years we have had the requirement in FmHA Instruction 1960-A that all delinquent Farmer Program loans will have Form FmHA 1960-12, "Financial Farm Analysis Summary," in the file properly filled out. Very few delinquent loans that come to the National Office requiring any type of action or approval have this form in the file.

This form is very useful as a training device for supervisors to quickly relate past performance to future planning. It is also a good form to show borrowers what their past performance has been. It is useful in appeal cases to have a graphic example of past performance and also a quick source for detailing facts answering congressional letters questioning our actions.

Effective immediately any delinquent loans coming to the National or State Offices will not be considered for any action and returned to the State or County Office unless this form is in the file and properly filled out or documented on the form why it is not possible to have the required information.

CHARLES W. SHUMAN
Administrator

EXPIRATION DATE: April 30, 1983

FILING INSTRUCTIONS: File
Preceding FmHA Instruction
1960-A